

EXPRESSION OF INTEREST

EXPRESSION OF INTEREST (EOI) TO RESERVE STORAGE & REGAS CAPACITY IN PROPOSED LIQUIFIED NATURAL GAS (LNG) TERMINAL AT PORT OF RICHARDS BAY IN SOUTH AFRICA



VOPAK TERMINAL DURBAN & TRANSNET PIPELINES

Durban, South Africa

ISSUE DATE: 1 MARCH 2024

SUBMIT TO: commercial@zlet.co.za

CLOSING DATE: 12 APRIL 2024 @ 17:00 (SAST)

1. Background

1.1. Company Profiles

Vopak Terminal Durban is jointly owned by Royal Vopak (70%) and Reatile (30%). Reatile is a black-owned investment holding company formed in 2003 with a proven track record of successfully operating, maintaining, managing and growing a portfolio of energy investments alongside some of the largest energy companies in South Africa and around the world. For more information, please visit www.reatile.co.za/ Royal Vopak is a Dutch company with headquarters in Rotterdam, the Netherlands. Listed on the Euronext Amsterdam stock exchange, Vopak is a major player in the infrastructure for the Oil & Gas and new energies sector including LNG infrastructure development and operation. Vopak has a total network of 78 terminals in 23 countries, with 5 LNG terminals spread across 4 countries. For more information, please visit www.vopak.com

Transnet Pipelines is an operating division of Transnet SOC Ltd, a South African public company established in 1965 and which plays a critical role in the energy industry in the South African economy. Transnet Pipelines is the custodian of the country's strategic pipeline assets and is currently servicing two key industries, fuel and gas, by transporting petroleum and gas products over varying distances. Transnet Pipelines currently handles products including methane rich gas (MRG), crude oil, diesel, leaded & unleaded petrol and aviation fuels. Transnet Pipelines currently transports 500 million cubic meters of MRG from Secunda via Empangeni to Durban using the Lilly Gas pipeline. The planned LNG Terminal in Richards Bay will be interconnected via a new pipeline link to the Lilly pipeline at Empangeni, thus enabling inland distribution of LNG. For more information, please visit www.transnet/Pipelines

1.2. Planned Project

Vopak Terminal Durban & Transnet Pipelines aim to incorporate a joint venture that will develop, construct and operate a new LNG terminal in Richards Bay. This new proposed LNG terminal will provide LNG receiving, storage, marine bunkering, truck loading, regasification & gas transmission pipeline services to our customers on a long term basis. Customers will be responsible for securing their own LNG supply and will enter into a Terminal User Agreement (TUA) with the joint venture for provision of the aforementioned services. The cost of using the terminal services will be regulated by the National Energy Regulator of South Africa (NERSA) and will follow their tariff determination guidelines.

The proposed LNG terminal plans to serve the South African market with an LNG import solution to help provide energy security and accelerate the decarbonisation journey in two phases:

- Projected Phase 1 is currently planned for a Floating Storage Unit (FSU) of at least 135,000m³ and an onshore regasification system with an indicative capacity of 2 MTPA (~300 mmscfd). The planning basis is targeting the Commercial Operations Date (COD) in 2027.
- Projected Phase 2 is currently planned for an onshore LNG tank with an indicative capacity of 200,000m³ (potentially replacing the FSU) and additional regas capacity (increasing the total capacity up to 5 MTPA/~750 mmscfd) with the COD aligned to customer requirements can be as early as 2030.

For more information, please visit www.zululandenergyterminal.co.za/

1.3. Expression of Interest (EOI)

Vopak Terminal Durban & Transnet Pipelines would like to invite parties interested in booking capacity at our proposed LNG import terminal in Richards Bay to submit their expression of interest by completing, in full, the table set out in section 3.2 below. Interested parties are requested to refer to section 3.1 for more details on the desired format of the response. The information supplied by interested parties will be treated

as confidential by the joint venture and, likewise, any information supplied by the joint venture is to be considered confidential and must be treated as such.

Following the closing date, the submission will be reviewed and initial feedback will be provided no later than 10 May 2024. A document describing the technical details of the project will also be shared with all the respondents following the Closing Date. Should you have any further questions, please send your queries to info@zlet.co.za before 22 March 2024.

2. General

The purpose of this EOI is to provide interested parties with further information and to assist the joint venture in understanding the preliminary market interest in the proposed LNG Terminal in Richards Bay.

This EOI does not, and will not be deemed to, constitute an agreement or an offer by the joint venture or its members (Vopak Terminal Durban and Transnet Pipelines) that is capable of acceptance and any response to, or signature of, this EOI shall not give rise to any obligations on the part of the joint venture or its members. This EOI is, accordingly, mutually non-binding.

Whilst this document has been prepared in good faith, neither the joint venture, nor its members, make any representation, express or implied, as to the accuracy or completeness of the information set out herein.

Neither the joint venture, nor any of its members, will have any liability to any party arising in connection, whether directly or indirectly, with this EOI or any response received by an interested party.

Vopak Terminal Durban and Transnet Pipelines reserves the right to amend, modify or withdraw this EOI, or any part of it, or to terminate or amend the plans for its LNG import terminal, at any time, without prior notice and without liability to compensate or reimburse any person pursuant to such amendment, modification, withdrawal, or termination.

A respondent to this EOI warrants that the information provided is true, accurate and complete and undertakes to be bound by the terms and conditions of this EOI as set out herein.

3. Information to be provided by the respondent to this EOI

3.1. Format of the response

The respondent is required to fill out the table below and address all the points. The respondent is encouraged to submit any additional documents that will assist us in making a decision. Moreover, customers who wish to submit a joint response to aggregate volumes, or improve bankability are encouraged to do so. Please note:

- The EOI response and all supporting documents must be in English.
- Any attached document in another language will only be accepted if accompanied by an English translation (made by an accredited translator).
- Any supporting document must be indexed and properly referenced.
- The response must be accompanied by a **signed company letter**.
- The response should be readable and accessible, and must be submitted as a pdf.
- The response must be submitted before 12 April 2024 at 17:00 (SAST). Any response sent after the mentioned deadline will not be considered.
- Vopak Terminal Durban & Transnet Pipelines reserves the right to request for additional information if necessary, failing to provide so will result in the automatic rejection of the submission.
- Any party responding to this EOI shall bear all of the costs which it incurs in connection with its response.

3.2. EOI Response template

#	Topic	Required Details	Response
1.	Respondent's Details	Company Name	
		Registration number	
		Registered address	
		Main Business	
		Company Profile	
		Company's Website	
2.	Contact Person's Details	Full name	
		Job title	
		Phone number	
		Email	
3.	Requested Services <i>*In order to maintain the economic viability of the project, contracts shall meet a minimum term of 15 years.</i>	Expected Duration (in DD/MM/YYYY)	
		Estimated Start Date (in DD/MM/YYYY)	
		Estimated End Date (in DD/MM/YYYY)	
		Initial regas capacity (in multiples of 100 MMSCFD)	
		Initial regas throughput (in MTPA)	
		Maximum regas capacity (in multiples of 100 MMSCFD)	
		Maximum regas throughput (in MTPA)	
		Estimated safety stock (in days)	
		Details of downstream distribution users and/or industry type(s)	
		Estimated pipeline gas transmission throughput (Total in MTPA)	
		Estimated pipeline gas transmission per delivery off take point (breakdown per location)	
		Estimated LNG truck/isotainer loading throughput (tons per day)	
Estimated LNG truck/isotainer per			

		delivery off take point (breakdown per location)	
		Estimated marine bunkering or reloading throughput (in MTPA)	
		Any seasonality requirements in product throughput (if yes, provide details)	
4.	Bankability	Company's Credit Rating System (eg. S&P, Moody's, etc.)	
		Company's Credit Rating Score (eg. AAA, Aaa, BBB, etc.)	
		Average of last 3 year's revenue (in multiples of 100 Million ZAR)	
		Average of last 3 year's profit before Tax (in multiples of 100 Million ZAR)	
		Company's Main Bank's Credit Rating Score	
		Name of the Parent Company Guarantor	
		Maximum amount the Parent Company Guarantee can provide (in multiples of 100 Million ZAR)	
5.	Compliance	Is the respondent or the parties affiliated with the respondent, directly or indirectly subject to any sanctions of the USA, UK, EU, South Africa or any other states or institutions? If yes, please explain	
		B-BBEE Certification Level (attach a copy)	
6.	LNG Supply	Details of upstream supply source	
		LNG Cargo Size (m3)	
		LNG Carrier Frequency (ships/yr)	
7.	Additional Information	Any relevant information which may include, but is not limited to, previous LNG, natural gas or related experience	If applicable: a. Years of experience b. Number of projects involved in c. Scale of the projects